

## INSURANCE AGENT PROFIT & LOSS STATEMENT

INCOME	
Total of all 1099s and other business-related income	
EXPENSES (List totals for each category below)	
Advertising/Marketing	
OfficeExpenses (paper, ink, etc)	
Licensing	
Continuing Education	
Cell Phone (List 100%)	
Internet (List 100%)	
Meals (List 100%)	
Interest Expense(credit card interest, loan interest, etc)	
Professional Subscriptions/Publications	
Legal and Professional Fees	
Supplies	
Rent	
Dues/Memberships (networking groups, Chamber of Commerce, etc)	
Travel (Airfare, hotels, taxis, rental cars, tips-NOT food)	
Cleaning Supplies	
Car Washes	
Professional Subscriptions/Publications	
Gifts	
OTHER:	
# of Miles Driven for Business (not actual vehicle expense)	
# of Days Out of Town for Business	
# of Square Feet of Home Office	
VEHICLE EXPENSE:	
Fuel	
Repairs and Maintenance (oil changes, tires, etc)	
Lease Payments	
Registration	