



REALTOR PROFIT & LOSS STATEMENT

INCOME	
Total of all 1099s and other business-related income	
EXPENSES (List totals for each category below)	
MLS Dues	
Licenses	
Key Fees	
Advertising/Marketing	
Office Expenses (paper, ink, etc)	
Assistants Paid	
Continuing Education	
Cell Phone (List 100%)	
Internet (List 100%)	
Meals and Entertainment (List 100%)	
Promotional Expense	
Client Gifts	
Staging	
Professional Subscriptions/Publications	
Travel (Airfare, hotels, taxis, rental cars, tips-NOT food)	
Car Washes	
HOME OFFICE:	
Square Footage of Home	
Square Footage of Business Space	
Mortgage Interest	
Property Tax	
Homeowner's Insurance	
Utilities (Ballpark total for the year)	
Rent Paid	
OTHER:	
# of Miles Driven for Business (not actual vehicle expense)	
# of Days Out of Town for Business	
# of Square Feet of Home Office	